

New BouMatic Parlour





SmartWay 90

Summary

1. Overview
2. SmartWay 90 Presentation
 - 1.Principle
 - 2.Features
 - 3.Cow Comfort
 - 4.Operator Comfort
3. Competitor Overview
4. Availability
5. Sales Information

1 Overview existing parlors

XpressWay: Successful solution, but old

Advantages:

Very rapid exit

Cabinets

Inconvenients:

Cow size

Size



1 Overview existing parlors

90 LX: **American**

Advantages:

Easy entry

Cow comfort

Robust

New on the market

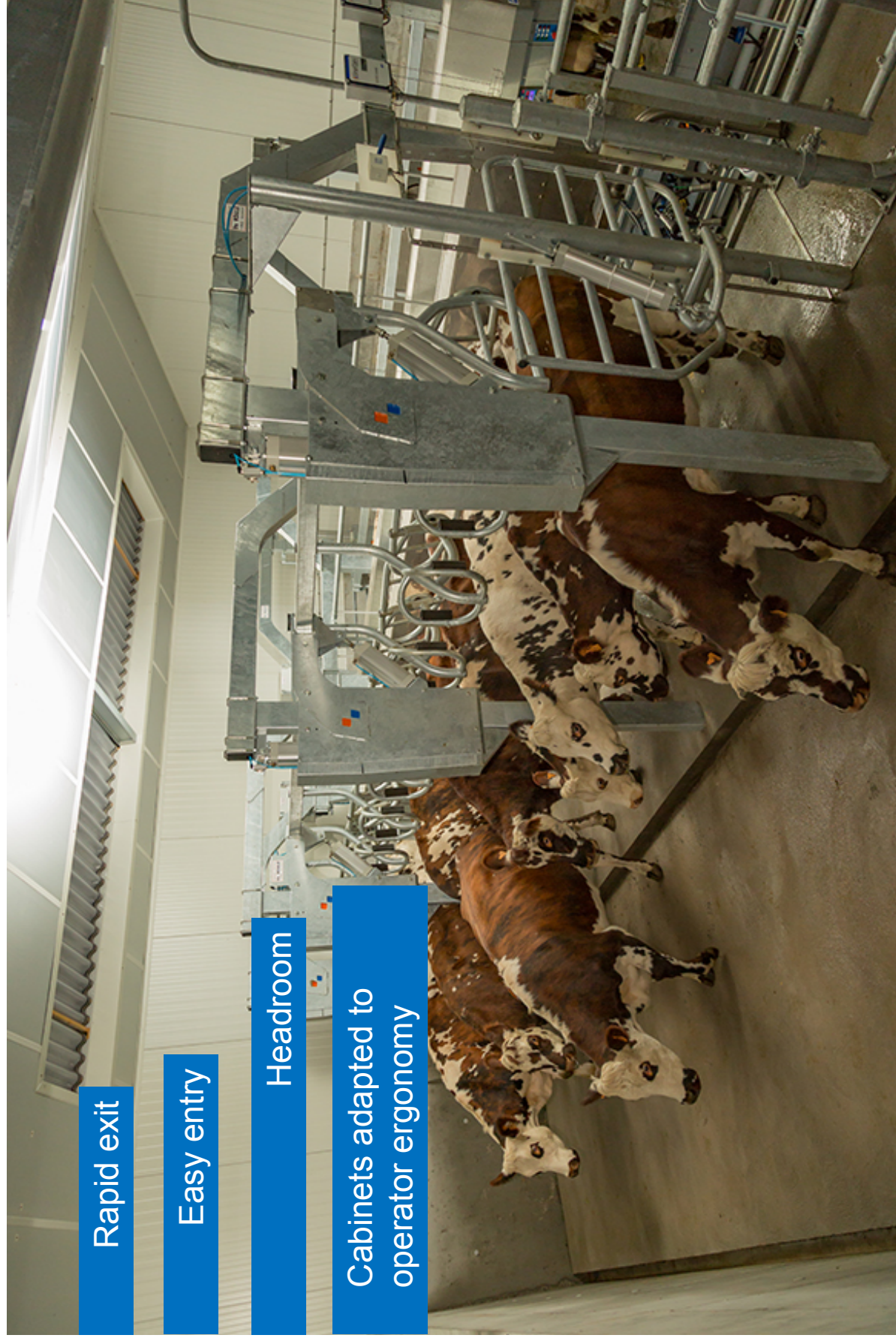
Inconvenients:

Expensive imported product

Delay



2 SMARTWAY 90 Presentation



Rapid exit

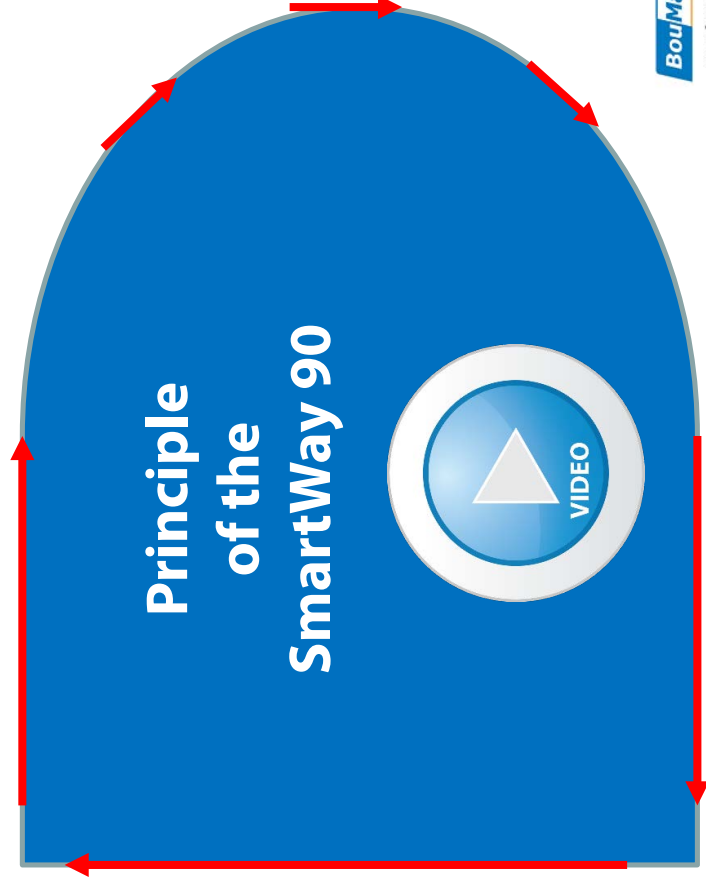
Easy entry

Headroom

Cabinets adapted to
operator ergonomy

2 Presentation: Principle

Patented BouMatic design



BouMatic
www.boumatic.fr



2 Presentation: Features

3- or 4-cow modules: **Any configuration possible**

Simple assembly :

shipped in modules

One 4-cow module =
80kg

Guide = 60kg

No limit :

Available for up to 50
milking points...



2 Presentation: Configurations

Designed to last:

Square post 100 mm

Rectangular post 180*80 mm
Pre-slab at 400 mm

Mounting on plate possible
for retrofit



2 Presentation: Configurations



Designed to last

Ø Brisket rail: 60 mm

Not forgetting comfort:

Rubber shoulder bumper
patented FlexiFit system

2 Presentation: Configurations

Designed to last

Ø Sequence gates 42 mm

**Not forgetting acoustic
comfort:**

Bumpers minimize noise



2 Presentation: Operation



2 Presentation: Operation

Enhanced comfort:

POM (Ertacetal) guide wheel for reel lift



Low maintenance:

Air cylinders only



2 Presentation: Features



Designed to last:

Monobloc gutter:

Width 155 mm

Height 105 mm

Height 420 mm (splash panel mounting)

Height of splash panel = 1600 mm
(150 mm more than in the XpressWay)

2 Presentation: Features



Designed for easy cleaning:

Lateral drain with anti-splash

2 Presentation: Configurations

Maintenance-free:

Sequence gate comes back into position due to gravity

Adapted to cow physionomy:

Pivotes on 2 axles



2 Presentation: Cow comfort



**Enhanced
comfort**

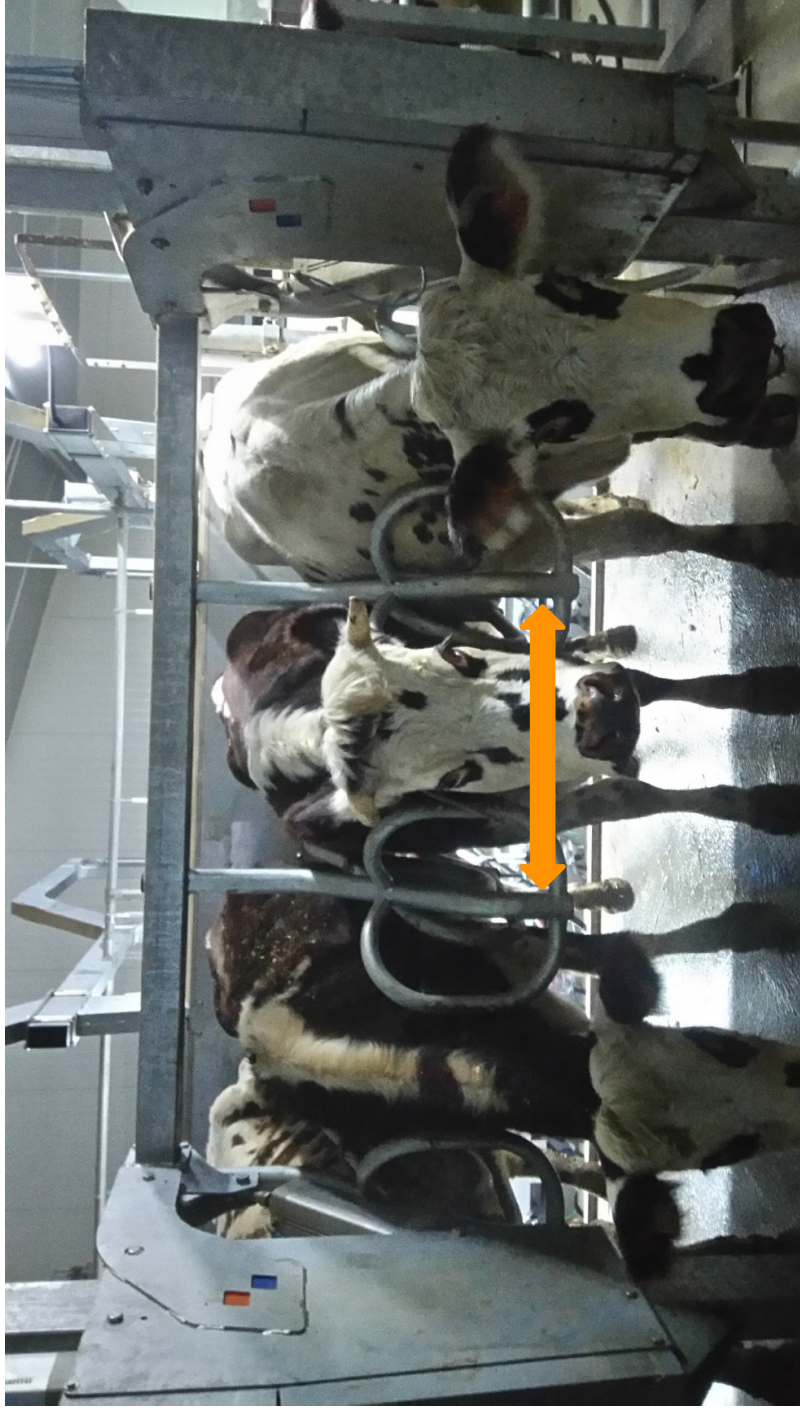
No posts between
cows

Not forgetting
**easy
cleaning**

BouMatic
www.boumatic.fr



2 Presentation: Cow comfort



Enhanced comfort: 740 mm cow spacing
and more headroom

2 Presentation: Operation

Enhanced comfort:

Indexation parametrizable
up to 200 mm



2 Presentation: Features



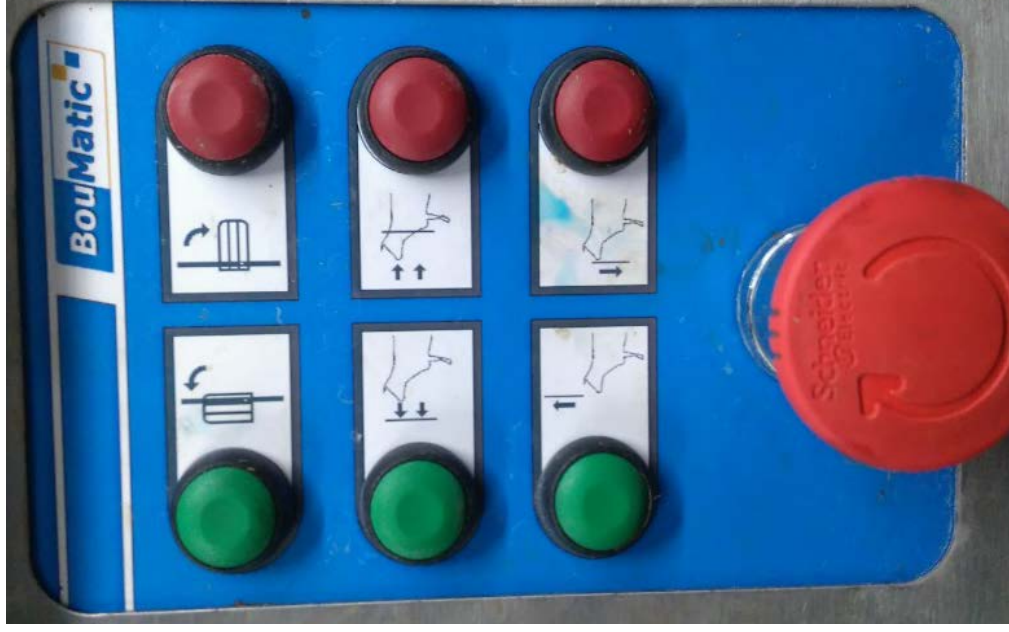
Operator comfort:

Reduced space between splash panel and cabinet

Easy udder access 770 mm
(5 cm more than in the XpressWay)



2 Presentation: Operation



Easy to use: 1 button = 1 action

Entrance gate

Indexation

SmartWay

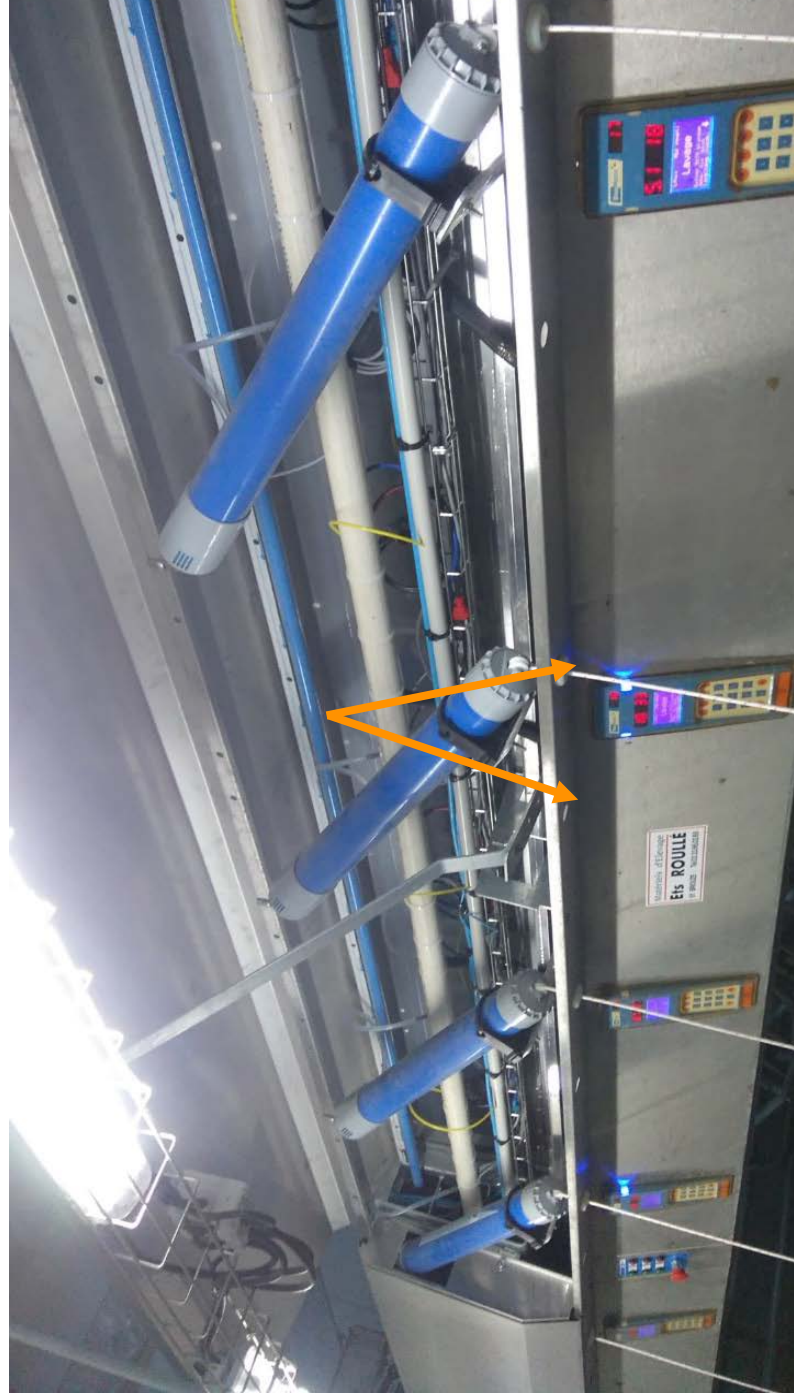
Safety

2 Presentation: Features

Multiple possibilities: Cabinets with PVC or stainless steel cylinders.

2 eyelets par milking point for operator comfort.

Easy maintenance: No tools needed to open the cabinet. Integrated prop rod.



2 Presentation: Features

Cabinet version: Easy access to the keyboard

Available versions: TouchPoint, ViewPoint, ParlourStar,
Strangko Pulsameter, SmartLite



SmartWay 90

Robust

Comfortable

Easy maintenance

Innovative design



2 Functionality and Advantages

SO • Safety on each cylinder. Functions without electric motor.

NC • Robust material, innovative design.

AS • Combination of best cow entry and truly rapid exit.

- Operator comfort at work and during cleaning. Cow comfort for her dimensions.
- Good value for money
- Pleasing design



3 Competitor Overview

Brand	Model	Post sequence gate	Type	Motor	Individual exit	Max size
DeLaval	P2100	Yes	Comb	No	No	2*40
	Champion	No	Knife gate	No	No	2*60
GEA	90i	Yes	Comb	No	Yes	2*50
	Johanna	Yes	Comb	No	Yes	2*16
SAC	SBS Rapid Exit	Yes	Reel	Yes	No	2*24...
PackoFullWood	SRI 2000	Yes	Comb	No	No	2*16
CFE		Yes	Reel	Yes	No	2*20...
SmartWay		No	SmartWay	No		2*50



Good Selling!

